

Colgate-Palmolive (India) Limited
Registered Office : Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076
CIN : L24200MH1937PLC002700 Tel : +91 (22) 6709 5050

STATEMENT OF UNAUDITED RESULTS FOR THE QUARTER ENDED JUNE 30, 2017

(Rs in Lakhs)

Particulars	Quarter Ended June 30, 2017 (Unaudited)	Quarter Ended March 31, 2017 (Refer Note 6)	Quarter Ended June 30, 2016 (Unaudited)	Year Ended March 31, 2017 (Audited)
1 Income				
(a) Revenue from operations				
(i) Net Sales (incl. Excise Duty)	110,988	117,177	114,154	448,985
(ii) Other Operating Income	868	494	755	3,035
(b) Other Income	1,245	801	1,008	3,981
Total Income	113,101	118,472	115,917	456,001
2 Expenses				
(a) Cost of materials consumed	29,490	26,349	30,329	115,600
(b) Purchases of stock-in-trade	7,172	10,454	7,671	31,475
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(823)	1,970	221	558
(d) Excise Duty	14,045	13,919	13,595	53,838
(e) Employee benefits expense	7,272	7,631	7,392	28,850
(f) Depreciation and Amortisation expense	3,729	3,413	3,164	13,324
(g) Other Expenses				
(i) Advertising	14,335	14,425	15,560	51,173
(ii) Others	18,183	18,492	19,014	76,040
Total Expenses	93,403	96,653	96,946	370,858
3 Profit before tax (1-2)	19,698	21,819	18,971	85,143
4 Tax expense (Refer Note 3)				
i) Current Tax	5,910	6,660	5,771	25,346
ii) Deferred Tax	150	901	628	2,054
5 Net Profit for the period/year (3-4)	13,638	14,258	12,572	57,743
6 Items that will not be reclassified to Profit and Loss				
i) Actuarial Loss on Defined Benefit Plan	(120)	(347)	(81)	(791)
ii) Tax adjustment on above	42	120	28	274
7 Total comprehensive income for the period/year (5+6)	13,560	14,031	12,519	57,226
8 Paid-up Equity Share Capital (Face value: Re 1/- per share)	2,720	2,720	2,720	2,720
9 Basic and Diluted Earnings per share (of Re 1/- each) (not annualised)	5.01	5.24	4.62	21.23

Notes

1. **Net Sales for the quarter ended June 30, 2017 shows a decline of 3% at Rs. 110,988 Lakhs as against Rs. 114,154 Lakhs for the quarter ended June 30, 2016.**
2. **Net profit before tax for the quarter ended June 30, 2017 shows an increase of 4% at Rs. 19,698 Lakhs as against Rs. 18,971 Lakhs for the quarter ended June 30, 2016.**
3. **Tax expense for the quarter ended June 30, 2017 includes prior year reversal of Rs. 781 Lakhs (Quarter ended June 30, 2016 Rs. Nil).**
4. **The toothpowder manufacturing operations at the Aurangabad factory, Waluj, Maharashtra were discontinued effective May 5, 2015 and in respect of the aforesaid property, the Company has filed an application with the Maharashtra Industrial Development Corporation (MIDC) for seeking their permission to effect the transfer of rights in favour of a prospective buyer and is actively engaged with MIDC.**
5. **The Company has identified 'Personal Care (including Oral Care)' as its only primary reportable segment in accordance with the requirements of Ind AS 108, 'Operating Segments'. Accordingly, no separate segment information has been provided.**
6. **The figures for the quarter ended March, 2017 are the balancing figures between audited figures in respect of the full previous financial year and the published year-to-date figures up to the third quarter of the relevant financial year.**
7. **Previous period/year figures have been reclassified, as considered necessary, to conform with current period presentation, where applicable.**

The Statutory Auditors have carried out a Limited Review of the Financial results of the quarter ended June 30, 2017 as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 03, 2017.

The full text of Colgate releases is available: www.colgatepalmolive.co.in

COLGATE-PALMOLIVE (INDIA) LIMITED

**Mumbai
August 03, 2017**

**ISSAM BACHAALANI
MANAGING DIRECTOR**