

Colgate-Palmolive (India) Limited						
Registered Office : Colgate Research Centre, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076						
AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2010						
(Rs. Lacs)	STANDALONE				CONSOLIDATED	
	Quarter Ended 31-Mar-10	Quarter Ended 31-Mar-09	Year ended 31-Mar-10 (Audited)	Year ended 31-Mar-09 (Audited)	Year ended 31-Mar-10 (Audited)	Year ended 31-Mar-09 (Audited)
- Net Sales (Excl. Excise Duty)	51,660	45,546	196,246	169,481	196,246	169,521
- Operating Income	1,939	1,674	7,274	7,601	7,044	6,463
Total Revenue	53,599	47,220	203,520	177,082	203,290	175,984
- (Increase)/ Decrease in Stock in Trade	(48)	687	(1,143)	(450)	(1,229)	(453)
- Raw and Packing Material Cost	10,285	11,274	62,952	39,562	65,159	59,172
- Purchase of Goods	5,195	8,091	15,875	35,019	12,221	9,373
- Cost of Goods Sold	15,432	20,052	77,684	74,131	76,151	68,092
- Employee Cost	4,210	3,890	15,907	13,854	16,133	15,090
- Voluntary Retirement Scheme	-	486	-	486	-	486
- Depreciation/ Amortisation/ Impairment	2,060	635	3,757	2,295	3,066	2,825
- Advertising and Sales Promotion	8,335	7,021	29,942	27,172	29,942	27,172
- Other Expenditure	11,211	6,492	30,140	26,774	30,302	29,290
Total Expenditure	41,248	38,576	157,430	144,712	155,594	142,955
Profit from Operations Before Other Income and Interest	12,351	8,644	46,090	32,370	47,696	33,029
Other Income (Net)	279	380	2,540	2,271	2,493	1,978
Profit Before Interest	12,630	9,024	48,630	34,641	50,189	35,007
Interest Expense	40	11	150	110	150	154
Profit from Ordinary Activities Before Tax	12,590	9,013	48,480	34,531	50,039	34,853
Provision for Taxation (including prior year reversals)	1,151	1,306	6,154	5,509	6,478	6,030
Net Profit After Tax and before Minority Interest	11,439	7,707	42,326	29,022	43,561	28,823
Minority Interest	-	-	-	-	151	245
Net Profit After Tax	11,439	7,707	42,326	29,022	43,410	28,578
Paid-up Equity Share Capital (Face value: Rupee 1 per share)	1,360	1,360	1,360	1,360	1,360	1,360
Reserves excluding Revaluation Reserve			31,251	20,269	31,662	20,167
Basic and Diluted Earnings per share (Rs.)	8.41	5.67	31.12	21.34	31.92	21.01
Public Shareholding						
- Number of Shares	66,636,481	66,636,481	66,636,481	66,636,481	66,636,481	66,636,481
- Percentage of holding	49%	49%	49%	49%	49%	49%
Promoters and Promoter Group Shareholding						
(a) Pledged/ Encumbered						
- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total share capital of the Company)	NIL	NIL	NIL	NIL	NIL	NIL
(b) Non-Encumbered						
- Number of shares	69,356,336	69,356,336	69,356,336	69,356,336	69,356,336	69,356,336
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	51%	51%	51%	51%	51%	51%

Notes:

1. Net Sales for the quarter and year ended March 31, 2010 increased by 13% and 16% respectively over the same periods of the previous year.
2. Net Profit after Tax for the quarter and year ended March 31, 2010 increased by 48% and 46%, respectively, over the same periods of the previous year.
3. The Company declared a Third Interim Dividend of Rs. 6,799.64 Lacs (Rs. 5 per share) on March 29, 2010 which was paid on April 23, 2010. The Company had earlier paid a First Interim Dividend of Rs. 10,879.43 Lacs (Rs. 8 per share) in September 2009 and a Second Interim Dividend of Rs. 9,519.50 Lacs (Rs. 7 per share) in December 2009.
4. On February 1, 2010, the Company acquired the balance 25% of the shareholding of Professional Oral Care Products Private Limited ("POC") for a total consideration of Rs. 240.18 Lacs and accordingly POC became a 100% subsidiary of the Company. Pursuant to the Scheme of Amalgamation, sanctioned by an order dated April 16, 2010 of the Bombay High Court at Goa, POC has been amalgamated with effect from April 1, 2009. Accordingly, previous year figures are not comparable.
5. On March 29, 2010, the Company acquired the balance 25% of the shareholding in CC Healthcare Products Private Limited ("CCH") for a total consideration of Rs. 69.07 Lacs, and accordingly CCH has become a wholly owned subsidiary of the Company. CCH has initiated the process of filing a petition before the High Court of Judicature at Andhra Pradesh for amalgamation with the Company with effect from April 1, 2009.
6. In accordance with the requirements of Accounting Standard -17, Segment Reporting, the Company's business segment is 'Personal Care' (including Oral Care) and hence it has no other primary reportable segments.
7. Refer Annexure for Statement of assets and liabilities as at March 31, 2010 and March 31, 2009.
8. Previous period/ year figures have been reclassified to confirm with current period/ year presentation, where applicable.
9. Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended March 31, 2010 :

Nature of complaints*	Opening Balance	Received during the quarter	Resolved during the quarter	Closing Balance
Non receipt of dividend warrants	-	2	2	-
Non receipt of share certificates lodged for transfer or capital reduction	-	-	-	-
Others	-	1	1	-

*Excludes disputed cases and sub-judice matters.

The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their Meeting held today.
The full text of Colgate releases is available: www.colgate.co.in.

COLGATE-PALMOLIVE (INDIA) LIMITED

Mumbai
27-May-10

MUKUL DEORAS
MANAGING DIRECTOR

ANNEXURE				
AUDITED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2010				
(Rs. Lacs)	STANDALONE		CONSOLIDATED	
	As at 31-Mar-10 (Audited)	As at 31-Mar-09 (Audited)	As at 31-Mar-10 (Audited)	As at 31-Mar-09 (Audited)
Sources of Funds				
Shareholders' Funds				
Share Capital	1,360	1,360	1,360	1,360
Reserves and Surplus	31,251	20,269	31,662	20,167
	32,611	21,629	33,022	21,527
Minority Interest	-	-	-	374
Loan Funds				
Unsecured Loans	459	469	459	469
	33,070	22,098	33,481	22,370
Application of Funds				
Fixed Assets	25,314	17,859	26,073	25,712
Investments	2,100	3,833	1,957	3,489
Deferred Tax Asset (Net)	1,790	1,769	1,762	1,480
Current Assets, Loans and Advances				
Inventories	11,055	8,242	11,136	9,024
Sundry Debtors	977	1,113	977	1,113
Cash and Bank Balances	34,758	25,114	34,767	25,340
Interest Accrued on Investments/ Deposits	548	719	541	619
Loans and Advances	11,675	18,583	11,259	13,086
	59,013	53,771	58,680	49,182
<i>Less:</i>				
Current Liabilities and Provisions				
Liabilities	42,665	39,454	42,473	41,910
Provisions	12,482	15,680	12,518	15,583
	55,147	55,134	54,991	57,493
Net Current Assets	3,866	(1,363)	3,689	(8,311)
	33,070	22,098	33,481	22,370